



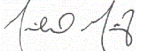



## Proposal Evaluation Group Employee Benefits and Related Services RFP #051623

Possible Points		Axis Insurance	Colonial Life & Accident	Lincoln National	MetLife	Reliance Matrix	Sontiq Inc
Conformance to RFP Requirements	50	38	38	44	40	38	39
Pricing	400	334	271	338	320	280	305
Marketplace Success	75	63	64	66	62	49	57
Ability to Sell and Deliver Service	100	73	81	82	80	65	70
Marketing Plan	50	37	44	39	38	33	35
Value Added Attributes	75	59	63	60	63	50	34
Guarantees	50	38	35	43	43	27	13
Depth and Breadth of Offered Equipment, Products, or Services	200	175	149	179	168	171	105
<b>Total Points</b>	<b>1000</b>	<b>817</b>	<b>745</b>	<b>851</b>	<b>814</b>	<b>713</b>	<b>658</b>
<b>Rank Order</b>		<b>2</b>	<b>4</b>	<b>1</b>	<b>3</b>	<b>5</b>	<b>6</b>

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